

Piermont Wealth Management Inc. – Form CRS

Item 1 – Introduction

Piermont Wealth Management Inc. (“we” or “us”) is registered with the Securities Exchange Commission (“SEC”) as an investment adviser. Our services and compensation structure differ from a registered broker-dealer, and it is important for you to understand the differences between those structures. Free and simple tools are available to research firms and financial professionals at www.investor.gov/CRS. The site also provides educational materials about broker-dealers, investment advisers and investing. The italicized sentences appearing in text boxes below are intended to be “conversation starters” for you to have with us, as required by the instructions to Form CRS.

Item 2 – Relationships and Services

What investment services and advice can you provide me?

As fiduciaries, we offer to provide discretionary portfolio management, financial planning and consulting services to individuals and their trusts and estates (“you,” “clients” or “retail investors”). We manage portfolios based on each client’s unique investment objectives, risk tolerance, investment time horizon, withdrawal requirements, and other special circumstances. We monitor portfolios periodically and make changes to them as we determine necessary. We manage portfolios on a discretionary basis, which means we have the authority to buy and sell investments in your account without speaking to you before doing so. However, you can place reasonable restrictions on the securities that we buy by notifying us, in writing. We do not have to limit the type of securities we trade for retail investors to proprietary products or a limited group or type of investment, but we generally construct and manage portfolios primarily consisting of open-end mutual funds, with the remainder allocated among various individual equity securities (primarily exchange traded funds or “ETFs”), and to a lesser extent, individual stocks), and fixed income securities (bonds, certificates of deposit, money market funds, etc.). We generally seek to provide investment advisory services to retail investors having at least \$500,000 in assets designated for management. We may also agree to provide financial planning and consulting services as part of our investment advisory services without additional charge, or on a stand-alone separate fee basis. When we provide those services to a client, we rely upon the information they provide and do not verify or monitor that information while or after providing these services. Our financial planning and consulting services are completed upon the communication of our recommendations to the client or delivery of a written financial plan. For more detailed information about our Advisory Business and the Types of Clients we generally service, please see Items 4 and 7, respectively in our [Form ADV Part 2A](#).

<i>Given my financial situation, should I choose an investment advisory service? Why or why not?</i>
<i>How will you choose investments to recommend to me?</i>
<i>What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?</i>

Item 3 – Fees, Costs, Conflicts, and Standard of Conduct

What fees will I pay?

We only receive fees from you for the services we provide, and we do not accept commissions from third parties in connection with those services. For investment advisory services, and with certain exceptions described in Item 5 in our [Form ADV Part 2A](#), the annual fee will typically be charged as a percentage of assets under management at the tiered rate of 0.85% per year for assets up to \$1,000,000, 0.75% per year the next \$2,000,000, and 0.65% on the balance exceeding \$3,000,000. As an exception, when clients specifically direct us to manage accounts strictly comprised of fixed income, cash and cash equivalent assets, then the annual investment advisory fee is generally equal to 0.50% of those assets. We either deduct our fees from one or more of your investment accounts or bill you for our services quarterly in advance (except during the first quarter of the engagement when we bill on a daily pro rata basis in arrears). Because our fee is based on the amount of your assets under our management, the more assets you designate to us for management, the more you will pay us for our services. Therefore, we have an incentive to encourage you to increase the amount of assets that you designate for our management. Also, the fact that we earn a higher fee for management of securities other than accounts strictly comprised of fixed income, cash and cash equivalent assets presents a conflict of interest because we have an incentive to manage those types of securities from which we will earn a higher advisory fee. Our financial planning and consulting fees range between \$2,000 and \$20,000 on a fixed fee basis. For more detailed information about our investment advisory fees, please see Item 5 in our [Form ADV Part 2A](#).

Your account will be held with a qualified custodian. You will also be responsible for the fees and expenses charged by qualified custodians and imposed by broker dealers. Those fees and expenses include but are not limited to, transaction charges, wire transfer and electronic fund fees, and other fees and taxes on brokerage accounts and securities transactions.

A copy of our Form ADV Part 2A is available at:

https://files.adviserinfo.sec.gov/IAPD/Content/Common/crd_iapd_Brochure.aspx?BRCHR_VRSN_ID=762075

In addition, if your assets are invested in mutual funds, ETFs, or other registered and unregistered investment companies, you will bear your pro rata share of the investment management fees and other fees of the funds, which are in addition to the fees you pay us. These fees and expenses are described in each fund's prospectus or other offering documents. You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. For more detailed information about our fees and costs related to our management of your account, please see Item 5 in our [Form ADV Part 2A](#).

Help me understand how these fees and costs might affect my investments. If I give you \$500,000 to invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means:

- * We may recommend rollovers out of employer-sponsored retirement plans and into Individual Retirement Accounts that we manage for an asset-based fee. If we don't currently manage your account held with your employer's plan, this will increase our compensation.
- * Although we will allocate client assets consistent with their designated investment objectives, the fact that we earn a higher fee for management of securities other than accounts strictly comprised of fixed income, cash and cash equivalent assets presents a conflict of interest because we have an incentive to manage those types of securities from which we will earn a higher advisory fee.
- * We may recommend a particular custodian from whom we receive support services. This presents a conflict of interest, because our receipt of their support make us more inclined to continue using and recommending them.
- * Our President/Chief Compliance Officer, Philip J. Capell is a licensed attorney in New York in his individual capacity, who maintains an ownership interest in a law firm. The recommendation that a client engage the legal services of that law firm presents a material conflict of interest, as the receipt of legal fees may provide an incentive to recommend that law firm, rather than a particular client's need.

How might your conflicts of interest affect me, and how will you address them?

For more detailed information about our conflicts of interest, please review Item 4, 5, 10, 11, 12, and 14 of [Form ADV Part 2A](#).

How do your financial professionals make money?

A financial professional's compensation is based on an annual salary, and the profits/growth of our firm, which can be contingent on the acquisition of our new clients and/or the value of client assets. This presents a conflict of interest, because it can incentivize a financial professional to recommend that you place additional assets under our management. We mitigate that conflict by providing recommendations that we believe meet with your investment objectives.

Item 4 – Disciplinary History

Do you or your financial professionals have legal or disciplinary history?

No. We encourage you to visit www.Investor.gov/CRS to research our firm and our financial professionals.

As a financial professional, do you have any disciplinary history? If so, for what type of conduct?

Item 5 – Additional Information

Additional information about our firm is available on the SEC's website at www.adviserinfo.sec.gov. You may contact our Chief Compliance Officer to request a current copy of [Form ADV Part 2A](#) or our relationship summary. Our Chief Compliance Officer is available by phone at 631-454-1585.

Who is my primary contact person? Is he or she a representative of an investment adviser or broker-dealer? Who can I talk to if I have concerns about how this person is treating me?

A copy of our Form ADV Part 2A is available at:

https://files.adviserinfo.sec.gov/IAPD/Content/Common/crd_iapd_Brochure.aspx?BRCHR_VRSN_ID=762075